

**BME - GROWTH** Palacio de la Bolsa Plaza de la Lealtad, 1 28014 Madrid

Alicante, 26<sup>th</sup> of May 2025

#### COMMUNICATION - MARKET NOTICE - FACEPHI BIOMETRIA, S.A.

Dear Sirs,

Under the provisions of article 17 of the Regulation (EU) No. 596/2014 on market abuse, and article 227 of the Law 6/2023 17th March, Spanish Securities Market and Investment Services, and related provisions, as well as in the Circular 3/2020 of BME Growth, we inform you about the following information related to the company FACEPHI BIOMETRIA, S.A. (hereinafter "Facephi" or "the Company", interchangeably).

Due to the Company's participation on May 27, 2025, in the Medcap Forum 2025 in Madrid, we are attaching the corporate presentation that will be used in the scheduled meetings.

In compliance with Circular 3/2020 of the segment BME Growth of BME MTF Equity, it is expressly stated that the information hereby communicated has been produced under the sole responsibility of the company and its administrators.

We remain at your disposal for any clarification you might deem necessary.

Sincerely,

Javier Mira Miró Chairman of the Board of Directors

# Corporate Presentation - FY2024



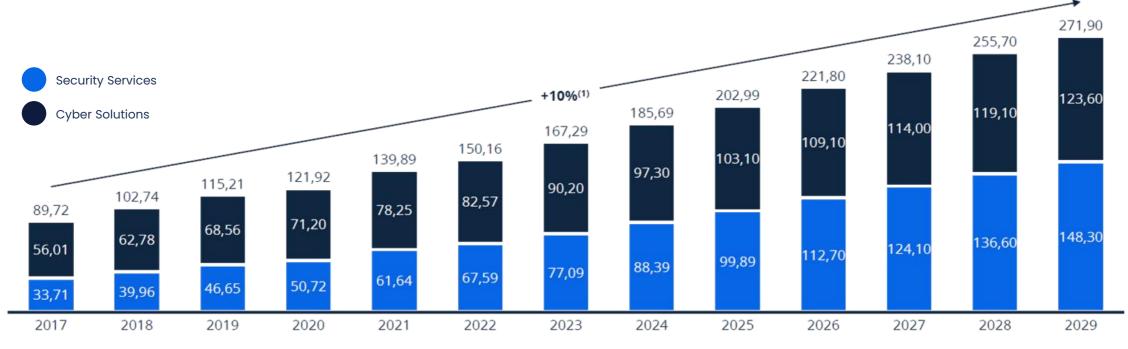


# 01 Industry highlights





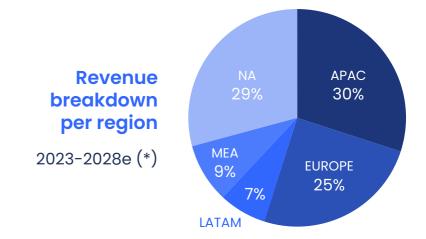
#### Cybersecurity was worth US\$185bn in 2024, CAGR 24-29e: 10,0%+\*

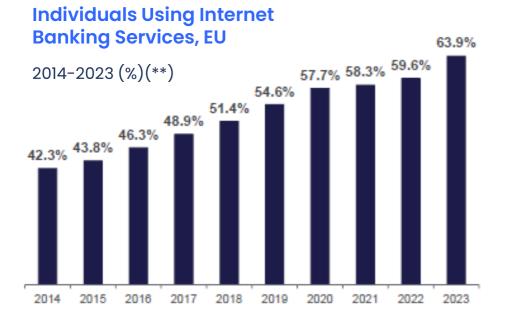


(\*) Cybersecurity: market data & analysis (Market Insights by statista - August2024)

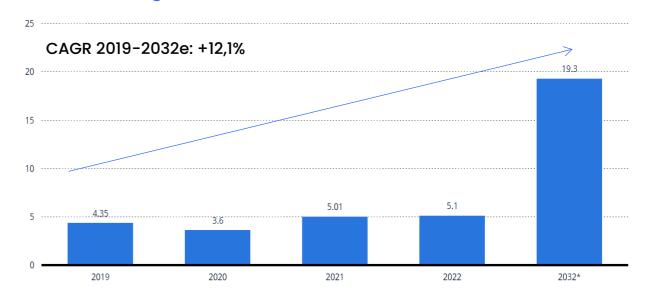
#### facephi

Regional revenue trends (2023-2028e), Internet Banking Adoption in EU (2014-2023), Facial recognition market size in US\$ bn(2019 to 2032e)





Facial Recognition market, Worldwide (\*\*\*)



(\*\*) Marex, Eurostat 2024

(\*\*\*) Biometric technologies report, Statista

#### facephi

# **02** Introduction to Facephi



## More than a decade of major milestones and in BME Growth

"We are ambitious with regard to the future. We started small, but thanks to the markets we have the capacity today to be the leader in digital



Entry into the NORAM market with a

particular focus on

Mule Account

Detection

Behavioural

Biometrics

KYP (Know Your

Passenger)

Bb

Canada

Alliance with

Nice&Green

Directors.

Samsung

ioins our **Board of** 

Teseo

Wallet

Те

🗘 facephi ≐

We launch

the Facephi

identity wallet

the Korean group HANCOM



# Key investment highlights



#### Secure Fast Seamless

**Full digital identity solutions** driven by AI and ML based on multibiometric platform

#### 0] Digital Identity

The foundation to operate in a new digital era

# **03** Multibiometric platform

End-to-end digital identity covering all customer needs

#### 02 Best-in-class metrics

Frictionless, fast & secure solution reflected in best-in-class metrics

# **04** Trust is at the core

Cutting-edge technology driven by AI and ML

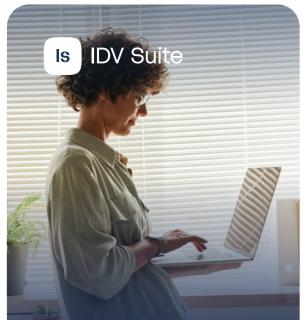
# 05 Tier I global customer base

With multisector approach, with a leading position in financial institutions

# 06 Product innovation

IDV Suite, KYB Platform, Teseo Wallet, Identity Platform, Authentication, Onboarding, Fraud Intelligence Platform

#### Solving the **challenges of Online Security**.



Ultra-scalable, embeddable and ready to use **identity verification**.



Verify your customers' identity in less than 10 seconds



Confirm that users are genuine, reducing fraud and securing user interactions



**Improve the security process** by centralising, monitoring, and orchestrating user verification.



Analyses **behavioural patterns** and secures all interactions.

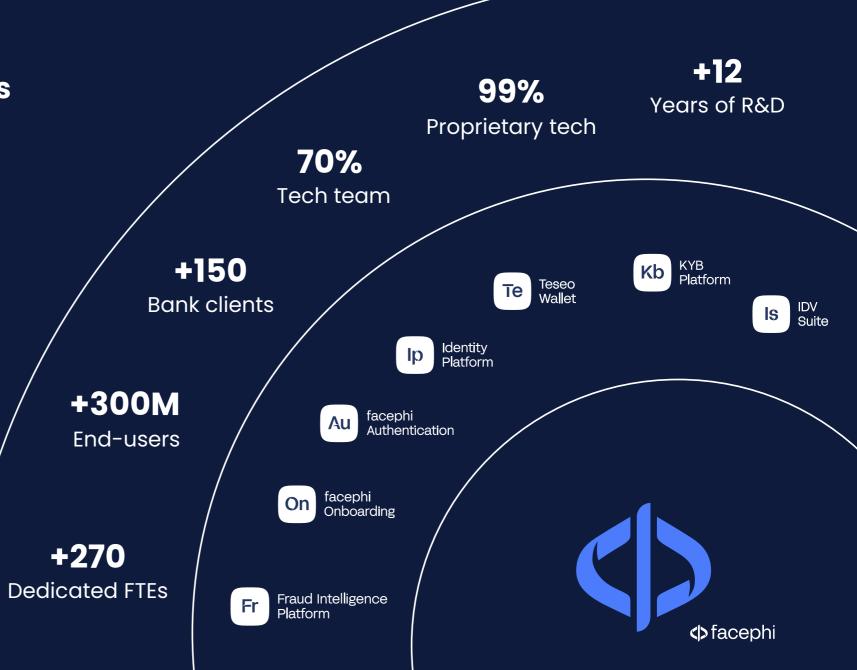


Minimises risk and **protects transactions** from mule accounts



It allows you to generate a **reliable**, verified and **guaranteed digital identity**, 100% fraud-free.

#### Solid track-record has allowed to build a unique product offering



Maximum security, maximum recognition and trusted by leading institutions worldwide





**S1 2024** Milestone **ENS High Category** Achievement



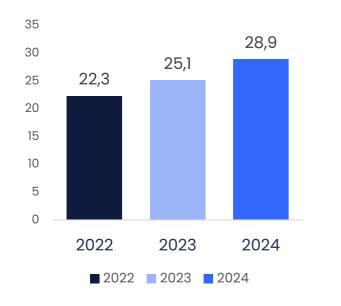


Our technology is regularly evaluated by NIST.

Member of IATA's Data & Technology Strategic Partnerships Program.

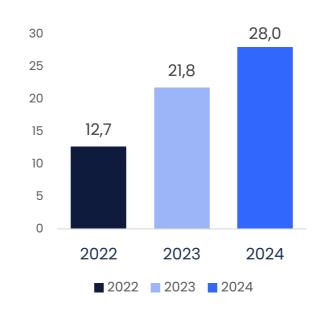
# **03** Financial Information

Turnover

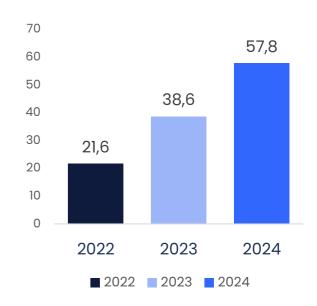


+15% YoY +14% CAGR 2022-2024

#### **ARR** (Annual Recurring Revenue)



#### **TCV** (Total Contract Value)



+28% YoY +49% CAGR 2022-2024

#### +50% YoY +64% CAGR 2022-2024

#### **Breakdown in turnover**

#### By Product

	2022	2023	2024
Onboarding	43.1%	62.1%	60.4%
Authentication	37.9%	30.2%	31.0%
Digital Platform	3.2%	1.3%	1.0%
Consulting, support and others	15.8%	6.3%	7.6%

## Per License / SaaS

	2023	2024
Licenses	53%	52%
SaaS	47%	48%

### By Region

	2022	2023	2024
LATAM	95.5%	94.0%	94.7%
EMEA	2.2%	4.2%	1.3%
APAC	2.3%	1.7%	4.0%
Others	0.0%	0.1%	0.0%

#### **By Sector**

	2022	2023	2024
Banking	94.4%	93.5%	90.1%
Security Services	0.0%	0.0%	2.5%
Insurance / Pensions	3.5%	2.4%	3.0%
Software Consulting, Integration & Services	0.2%	1.0%	1.2%
Others	1.9%	3.1%	2.4%

#### **Key Financial Indicators** ARR - Cash Flow - Net Bank Debt



#### <>

### **Consensus Sell-side estimates 2025-2028e** (JB Capital & Marex)(\*)

€ million		1	1	1	1	CAGR 2024-2028e
	2024A	2025E	2026E	2027E	2028E (**)	
SALES	€ 28.9	€ 39.9	€ 49.3	€ 58.7	€ 74.6	+26.8%
EBITDA	-€ 1.1	€ 4.4	€ 9.6	€ 14.4	€ 20.7	
PRE-TAX PROFIT	-€ 7.3	-€ 1.7	€ 2.8	€ 7.0	€ 11.8	
		1	1	1	I	
		1	1	1		
	2024A	2025E	2026E	2027E	2028E	
FCF	-€ 4.6	-€ 0.7	€ 1.1	€ 7.3	€ 12.2	
		'	'	'	'	
	2024A	2025E	2026E	2027E	2028E	
NET DEBT	€ 4.5	€ 4.6	€ 3.7	(€ 3.8)	(€ 20.6)	
NET DEBT/EBITDA	4.0x	1.1x	0.4x	-0.2x	-0.5x	
						Taraet

#### Sell-side target price & recommendation

(\*) JB Capital and Marex estimates and target price as of April 30th, 2025 and May 7th, 2025 respectively

(\*\*) Estimates for 2028 only available from Marex

(\*\*\*) Without considering the liquidity discount. If considered, the target price is €3.0.

Target Price		Recommendation
JB CAPITAL	3.7 €***	BUY
MAREX	2.8€	BUY

